

INTERNATIONALISATION OF HIGHER EDUCATION

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INTERNATIONALISATION AND EXCELLENCE

- > INTERNATIONALLY CO-AUTHORED RESEARCH MORE HIGHLY CITED
- > INTERNATIONALLY
 MOBILE RESEARCHERS
 MORE PRODUCTIVE
- > INTERNATIONALLY
 MOBILE GRADUATES
 MORE EMPLOYABLE
- IN THE LAST 5 YEARS
 INTERNATIONAL
 RESEARCH INCOME
 HAS INCREASED BY
 65%
- MEASURES IN RANKINGS





TRENDS: AN OVERVIEW

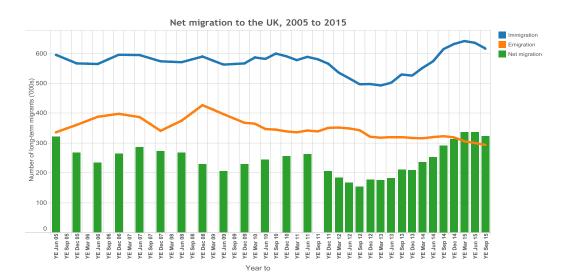
- > 30% GROWTH IN CO-AUTHORED ARTICLES IN THE LAST DECADE
- ➤ 65% INCREASE IN RESEARCH INCOME FROM INTERNATIONAL SOURCES IN LAST 5 YEARS
- > 13% GROWTH IN UK TNE IN THE LAST 2 YEARS
- > 50% INCREASE IN ERASMUS MOBILITY SINCE 2007/8
- > STAGNATION IN INTERNATIONAL STUDENT NUMBERS IN CONTEXT OF RAPID GROWTH IN

GLOBALLY MOBILE STUDENTS

- INCREASINGLY FIERCE COMPETITION
- > DECLINE IN SOME OF UK MAJOR SOURCE COUNTRIES FOR INTERNATIONAL STUDENTS
- > SLIGHT EROSION OF UK RANKING POSITIONS
- > SHIFT IN INSTITUTIONAL PRIORITIES: PARTNERSHIPS, MOBILITY, DIVERSIFICATION



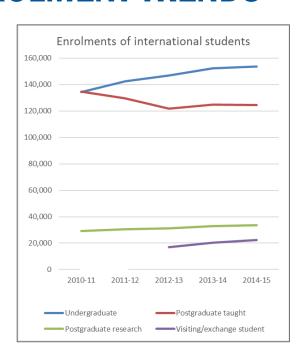
SOME CONTEXT

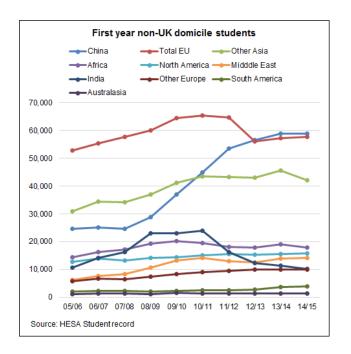






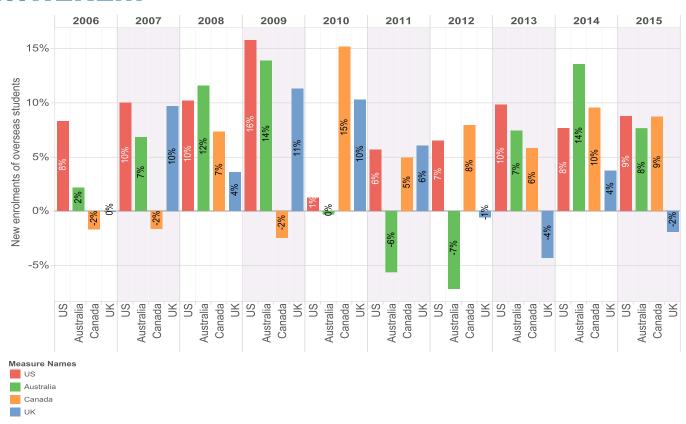
ENROLMENT TRENDS







ELSEWHERE...





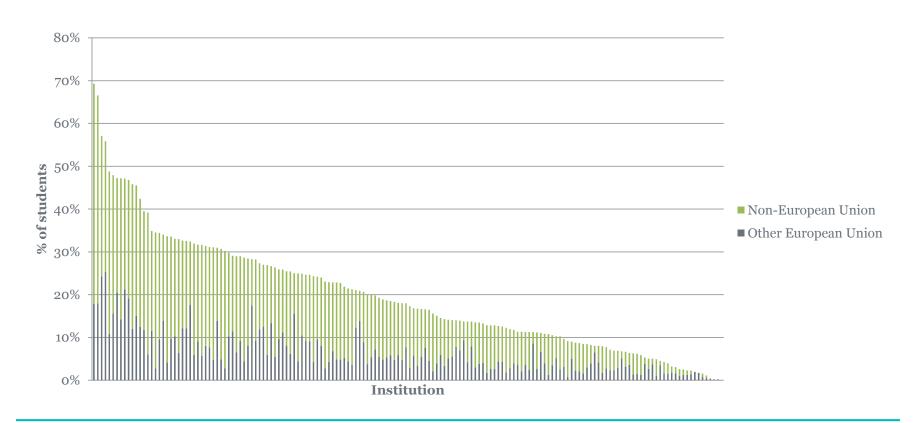
BREXIT

- 2.5% OF THE ENTIRE UK SECTOR'S INCOME CAME VIA EU RESEARCH GRANTS AND CONTRACTS
- ➤ 14% OF ALL RESEARCH GRANTS/CONTRACTS INCOME CAME FROM EU SOURCES, BUT FOR SOME INSTITUTIONS THIS WAS <u>OVER 50%</u>
- > 5.5% OF ALL STUDENTS COME FROM OTHER EU COUNTRIES, BUT THIS IS OVER 20% AT A NUMBER OF SPECIALIST INSTITUTIONS
- > IN SCOTLAND, 9.5% OF STUDENTS ARE FROM OTHER EU COUNTRIES

- > 16% OF ALL <u>ACADEMIC</u> STAFF ARE OTHER EU NATIONALS, BUT THIS RISES ABOVE 25% IN MORE THAN 10 UNIVERSITIES (MAINLY RESEARCH INTENSIVES)
- > THERE ARE C.31,000 EU NATIONALS EMPLOYED AS ACADEMIC STAFF ACROSS THE UK IN TOTAL
- > 11% OF <u>ALL STAFF</u> (I.E. THOSE ON ACADEMIC AND NON-ACADEMIC CONTRACTS) ARE OTHER EU NATIONALS; EQUAL TO 43,000 MEMBERS OF STAFF ACROSS THE SECTOR

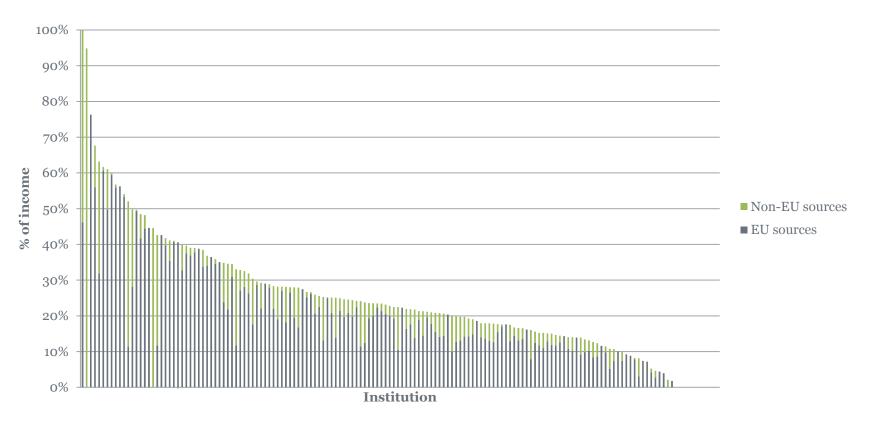


% OF STUDENTS FROM OUTSIDE THE UK



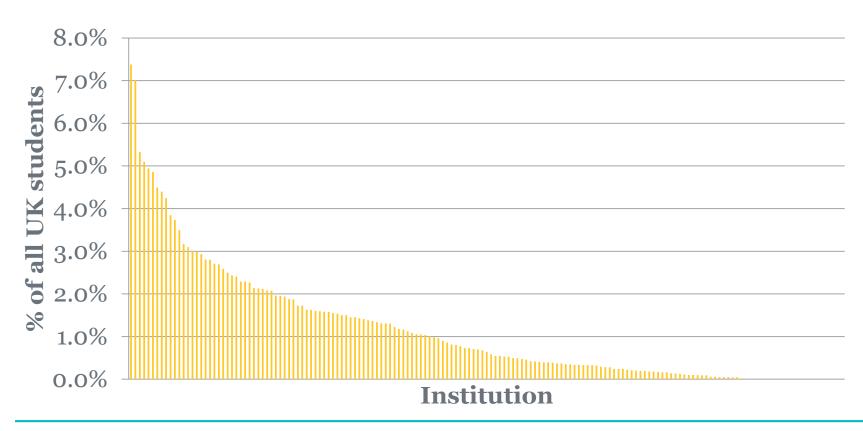


% RESEARCH INCOME FROM NON UK SOURCES





% UK STUDENTS WITH PERIOD OF MOBILITY





SOME STRATEGY TRENDS

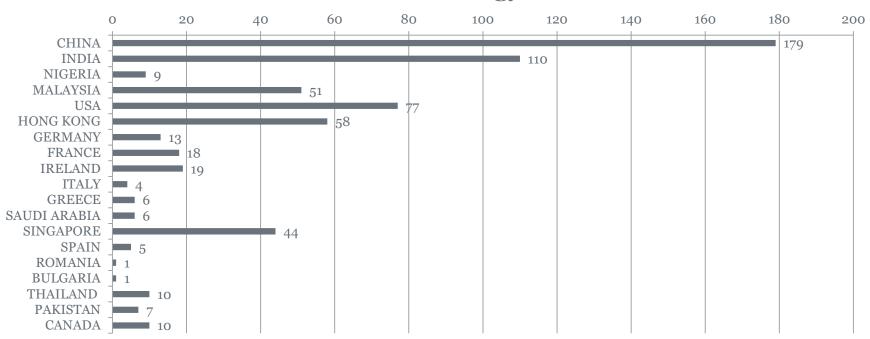
- > STRATEGIC PARTNERSHIPS: DECLUTTERING AND LAYERING
- TNE AS A PATHWAY AND AN ALTERNATIVE TO ONSHORE RECRUITMENT
- DIVERSIFICATION: MODE AND GEOGRAPHY
- UP THE VALUE CHAIN: JOINT AND DUAL DEGREES, JOINT INSTITUTES AND CENTRES
- BRANCH CAMPUS FOR RESEARCH

- > SELF SELECTION VOLUNTARY DISENGAGEMENT FROM TRADITIONALLY IMPORTANT STUDENT RECRUITMENT MARKETS
- ➤ INCREASING FOCUS ON OUTWARD STUDENT MOBILITY FOR A RANGE OF REASONS INCLUDING EMPLOYABILITY
- > STAFF MOBILITY AND INTERNATIONAL BUSINESS COLLABORATION SURPRISINGLY LOW ON THE LIST OF PRIORITIES



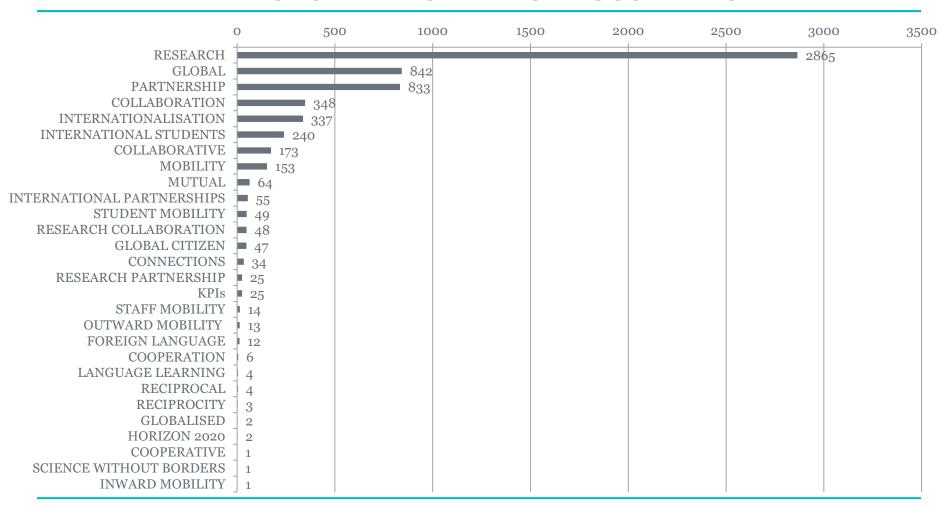
COUNTRY PRIORITIES: ACCORDING TO STRATEGY

Mentions in HEI Strategy Documents



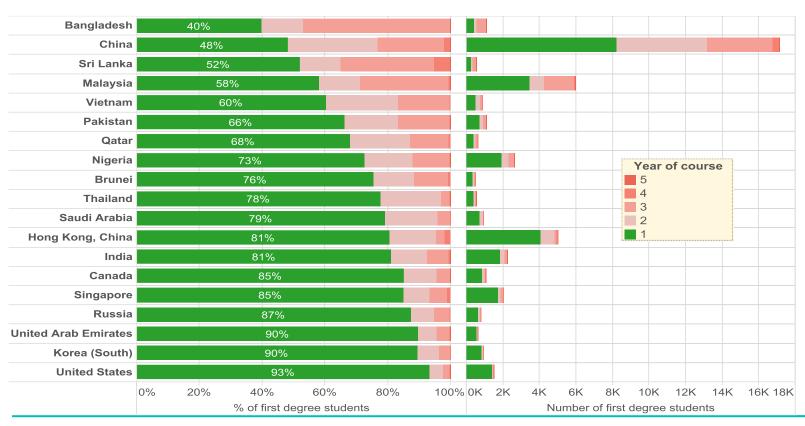


MENTIONS IN HEI STRATEGY DOCUMENTS





PATHWAYS TO STUDY IN THE UK

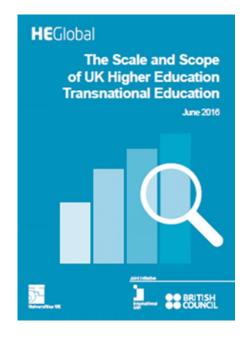




TRANSNATIONAL EDUCATION

HEGLOBAL SCALE AND SCOPE REPORT

- There are only 15 countries where the UK does not offer any HE TNE
- The rate of growth was 13.4% from 12/13 14/15 (excluding Oxford Brookes/ACCA BSc in Applied Accounting)
- Top 5 countries for delivery has remained constant since 12/13 but next 5 countries have changed = it's an evolving landscape





COUNTRIES (STUDENTS)

2008/09 Ranking	2012/13 Ranking	2014/15 Ranking	Country
3	2 1	1	Malaysia
4	1 3	1 2	China
2	2	3	Singapore
21	4	4	Pakistan
25	19 6	1 5	Nigeria
1	5	6	Hong Kong
9	2 11	7	Omen
30	23 7	8	Ghana
16	13	9	Sri Lanka
15	17	10	Egypt

Source: AOR Data	a.
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1	2	2	Singapore
4	1 3	3	Hong Kong
2	4	4	China
9	1 5	5	Oman
15	1 9	3 6	Egypt
16	1 0	3 7	Sri Lanka
5	7	1 8	Greece
14	1 6	3 9	United Arab Emirates
11	3 14	10	India

Source: AOR Data.

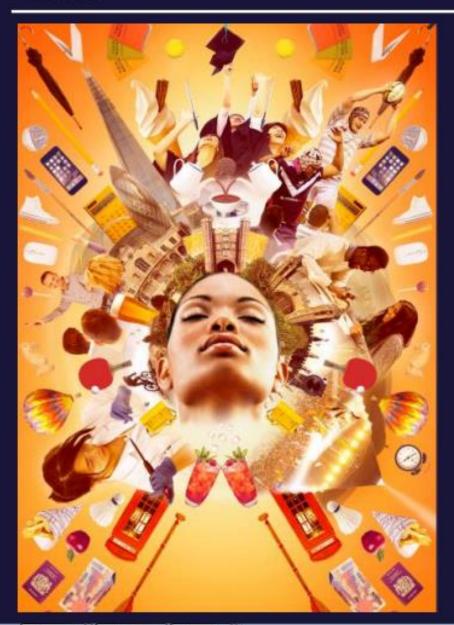


SOME NEW OPPORTUNITIES

- > AID STRATEGY
- > TRADE POLICY
- INDUSTRIAL STRATEGY
- > OIL PRICE
- > NEW INITIATIVES: GLOBAL CHALLENGES RESEARCH FUND; NEWTON EXTENSION AND EXPANSION; PROSPERITY FUND; SPHEIR; UKIERI 3; UKCPIE SUCCESSOR PROGRAMME?
- GREAT: STUDY UK DISCOVER YOU
- BRITAIN OPEN TO THE WORLD



A NEW CREATIVE TREATMENT



- Visualises entire student experience in a bright, modern differentiated way
- Covers study, university, social life and UK experience
- Easily adaptable for social media, video, brand collateral in country
- Universities can create their own and promote
- Students can create their own and share







Study UK Discover you

Discover your future

UK study options

Plan your stay

Life in the UK





LONGER TERM PRIORITIES

- > PROMOTE UK AS A WELCOMING DESTINATION
- > INTERNATIONAL RESEARCH COLLABORATION AND INVESTMENT
- > INTERNATIONAL TALENT
- > PROMOTE GLOBAL OPPORTUNITIES FOR UK STUDENTS AND STAFF THROUGH MOBILITY PROGRAMMES
- ...A CROSS GOVERNMENT INTERNATIONAL EDUCATION AND RESEARCH STRATEGY



#WEAREINTERNATIONAL

WITH BRITISH COUNCIL, SUPPORTING UNIVERSITY OF SHEFFIELD'S SECTOR-WIDE CAMPAIGN

- Short film produced and shared at EAIE conference
- Promoted our networks
- Country specific versions
- Events and social media across Europe this autumn.



THANK YOU

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