Iain Adams at andymayer.net Ltd

Based in Sheffield, andymayer.net are an open source software company specialising in web solutions that connect people to each other and the information they require. They focus on harnessing the potential of Web 2.0 and social networking to bring benefits to their clients.

**Project Brief:** To develop some additional modules in XOOPS (eXtensible Object Orientated Portal Systems), an open source portal platform, to meet market needs and enhance the company’s current product offerings.

*Project Manager—Andy Mayer, Director*

Iain Adams was able to overcome several inherent problems to find the solution. He has created a generic architecture that can work with any CRM system. The developments that Iain has made are extremely successful and involve minimal configuration. The work that has been done has allowed andymayer.net to move into a new market, it is a huge step forward that gives the company a unique advantage over their competitors. Iain has really relished this opportunity and enjoyed working on a focussed project that was very challenging. Iain took on a problem that the company had little idea how to solve, it required him to work with many different technologies to proactively find a solution, he succeeded.

The company use XOOPS to create websites for their clients. Iain’s project was to produce a XOOPS module that will allow synchronisation between a Customer Relationship Management (CRM) system and a web server. In the development of his project, Iain has ensured that security features are in place to avoid any breaches in confidentiality. He has also been able to make the system compatible with any CRM system.

‘It was our view that the project might have been impossible. But Iain has exceeded expectations in finding a working solution and implementing it’

Andy Mayer, Director