PhD project title
Management in NGOs

Supervisors
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Research centre
IWP

Project description
This research proposal is about partnership between Northern NGOs (NNGOs) and Southern NGOs (SNGOs) and management knowledge. Here, management is meant a broad concept, generally referring to how things are done within organisations. Looking specifically at management knowledge creation and exchange there is a significant amount of research and information on how NNGOs build the capacity of their southern partners, on the training they provide on NGO management and on western-developed management frameworks, such as Managing for Developing Results, which are erected as overarching good practices and standards with which southern partners are usually expected to comply. However, little is known on the active role that SNGOs might play in knowledge production and exchange, and on how they might contribute to enhancing management practices in in NNGOs.

Given this background, and in order to counter the almost exclusive attention on the role of NNGOs in knowledge production and exchange processes, this research aims to investigate whether and how knowledge also flows from the South toward the North, and whether and how NNGOs management practices are shaped and informed also by and through their partnerships with SNGOs. The proposed research does not aim to map good and bad NGOs, nor to ‘collect’ pre-existing data and knowledge about knowledge exchange and partnerships. Rather, the aim is that of identifying and reflecting on ways through which management knowledge flows and is generated in NGO partnerships, paying particular attention to the role of SNGOs. In terms of methodology, while a full framework still needs to be defined, it is expected that it would be inspired by Action Research approaches, characterised by collaborative forms of inquiry and by a simultaneous attention to practice/action and reflection/analysis.

PhD candidate profile
The PhD candidate should meet the following requirements:
● Be enthusiastic, well-organised and have good inter-personal skills.
● High motivation and a keen interest in the research area.
● A first degree that is equivalent to a UK classification of upper second class honours or above. In addition, a good masters level qualification of merit or above, with a minimum of 60 per cent in the dissertation, research project element or equivalent experience. We also accept an MBA from an accredited school where the candidate can demonstrate that a significant research element has been undertaken. For further information on entry requirements, please see: http://www.sheffield.ac.uk/management/study/researchdegrees/howtoapply

Duration and start dates
Full or part time study for 3 or 6 years is available, and remote location study is also possible. We have two start dates a year for PhD students. Our preferred start date is 1 October, however we do recognise that not everyone will be able to commence studies at that time, so we also offer a second
start date of 1 February. If you are unable to start in October or February, it may be also possible to start your PhD at a different time of the year.

**Closing date for applications**
Applications will be considered until a suitable candidate has been identified. For the 1 October start date, a full application must have been received by 15 July. For 1 February start date, a full application must have been received by 15 November.

**How to apply**
See [http://www.sheffield.ac.uk/management/study/researchdegrees/howtoapply](http://www.sheffield.ac.uk/management/study/researchdegrees/howtoapply) for full details of how to apply

For an informal discussion about this opportunity, please contact Emanuela Girei at e.girei@sheffield.ac.uk, or Diane Burns at d.burns@sheffield.ac.uk.